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Dear Sponsor,

The Regents and the Department of Health and Human Services (DHHS) have signed a new Facilities & Administrative Cost Rate Agreement. These rates should now be used on proposals submitted to government or non-profit agencies that do not have an approved indirect cost policy waiver in place. The San Francisco campus rates are printed below for immediate use with all new, renewal, revision and competitive supplement grant, contract or subcontract proposals.

**Industry Clinical Trials: 33% Total Direct Cost**

*The following rates are effective as of 4/1/2012 until amended.*

**Total Direct Cost (TDC)**

Expenditures which are specifically identifiable to a particular project and which can be charged directly to that contract or grant. Examples of Direct Cost include:

- Salaries and benefits of personnel working on the project
- Supplies and materials
- Equipment
- Travel
- Subcontracts to outside entities, etc.
- Institutional fees, such as CHR/IRB review fees, pharmacy fees, and other recharges
- Subject reimbursement payments in clinical trials
- Rent for using off-campus buildings
- Subject reimbursement payments in clinical trials
- Facility fees for using clinical research space

Please let us know if you have further questions.

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